



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
October 7, 2026



OSP 119

SUPPLEMENTAL

Contact: Raelene Glasgow 410-767-7050
raelene.glasgow3@maryland.gov

69-IT. INFORMATION TECHNOLOGY
Department of Labor, Family and Medical Leave Insurance Division

Contract ID: FAMLI Accounting and Financial Management Advisory and Support Services n
ADPICS No.: P00B7600018

Contract Description: Financial mechanism to facilitate the FAMLI benefit program that includes a revolving, non-lapsing trust fund into which mandatory contributions from employers are deposited and from which payments to employees are debited. The Financial Services Directorate will oversee most of FAMLI's accounting procedures.

Award: Momentum, Inc., Camp Hill, PA (MBE)
(Certified Small Business)

Contract Term: 11/01/2026 – 10/31/2029 (w/one 1-year renewal option)

Amount: \$4,412,320

Procurement Method: Competitive Sealed Proposals (*SBR-Designated*)

Proposals:

<i>Offerors</i>	<i>Technical* Rankings</i>	<i>Financial Offers (Rankings)</i>	<i>Overall Rankings</i>
Momentum, Inc., Camp Hill, PA	1	\$4,412,320.00 (5)	1
BCA Watson Rice LLP, Lanham, MD	2	\$3,470,247.00 (3)	2
Francis Awoyera & Associates, PC, Washington, DC	3	\$3,665,113.00 (4)	3
Resolute Management Group LLC, Hughesville, MD	4	\$2,598,310.00 (1)	4
A & M Financial LLC, Laurel, MD	5	\$3,013,681.00 (2)	5

**Technical factors had greater weight than financial factors.*

Living Wage Eligible: Yes

MBE/VSBE Participation: 17% / 2%

Performance Security: None

69-IT. INFORMATION TECHNOLOGY (cont'd)

Hiring Agreement Eligible: Yes

Incumbent: N/A

Requesting Agency Remarks: A notice of the availability of the Request for Proposals (RFP) was advertised on eMaryland Marketplace Advantage (eMMA) on January 13, 2026. Six vendors attended the virtual pre-proposal meeting held on January 20, 2026.

The purpose of this contract is to support the development, implementation, and oversight of the state's paid family and medical leave insurance program. The contract term is three years, commencing on November 1, 2026, with a one-year renewal option.

A total of five proposals were received in response to the RFP on February 27, 2026, and evaluated based on the evaluation criteria set forth in the RFP from April 30, 2026, to July 7, 2026. All offerors' technical proposals were qualified and on July 8, 2026, financial proposals were also opened. Additionally, Best and Final Offers (BAFO) were requested on July 8, 2026, from all offerors. Best and Final Offers (BAFOs) were received from four offerors on July 14, 2026, while one offeror elected to maintain its original financial proposal.

All five proposals were deemed reasonably susceptible of being selected for award. However, Momentum, Inc. was recommended for a contract award. Momentum, Inc. submitted the proposal that was most advantageous to the State with an overall highest ranked No.1 technical proposal and No.5 financial proposal. The Evaluation Committee noted outstanding technical strengths in Momentum, Inc.'s proposal, including an extremely well-thought-out work plan, a rigorous internal quality assurance, strong partnerships with subcontractors, extensive experience managing state-level modernization engagements, and a highly structured, tiered approach to utilizing Subject Matter Experts.

Although Momentum, Inc. submitted the highest-price financial proposal, the Evaluation Committee determined that its superior technical capabilities offer the best overall value to the State. This selection ensures a secure and successful launch of the FAMLI financial infrastructure. In this RFP, technical factors were given greater weight than financial factors.

Fund Source: 100% Special Funds (Family and Medical Leave Insurance)

Approp. Code: J7300



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
October 7, 2026



OSP 121

SUPPLEMENTAL

69-IT. INFORMATION TECHNOLOGY (continued)

Resident Business: No

MD Tax Clearance: 26-4017-0110

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION