



**DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
December 18, 2024**



SUPPLEMENTAL

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**38-S-OPT. SERVICES OPTION
*Department of Public Safety and Correctional Services***

Contract ID: Inmate Payphone Equipment and Services; *Q00B3600029*
ADPICS No.: Q00B4600029

Contract Approved: DoIT 7-IT, 08/14/2019

Contract Description: Telecommunication system and information technology services to inmates throughout DPSCS institutions and facilities.

Option Description: Exercise the third renewal option.

Award: Global Tel*Link d/b/a ViaPath; Reston, VA

Original Contract Term: 09/01/2019 - 12/31/2022 (w/five 1-year renewal options)

Option Term: 01/01/2025 - 12/31/2025

Original Contract Amount: \$17,166,004 (est. cost to incarcerated persons)

Option Amount: \$ 5,000,000 (est. cost to incarcerated persons)

Prior Options/Mods: \$ 200,000 (Mod 1; Provide five free phone calls per week, up to 15 minutes per free call, to the incarcerated person population during the pandemic months. Secretary's Agenda A15, 07/22/2020)
\$1,500,000 (Mod 2; Provide up to 75 free minutes per incarcerated persons to the population during the pandemic months. Secretary's Agenda A10, 12/02/2020)
\$ 500,000 (Mod 3; Provide up to five fifteen- minute calls for the incarcerated persons population during the pandemic months, free of charge. Secretary's Agenda A11, 02/16/2022)
\$5,000,000 (Renewal Option #1 01/01/2023 - 12/31/2023. DGS 33-S-OPT, 12/07/2022)
\$5,000,000 (Renewal Option #2 01/01/2024 - 12/31/2024. DGS 22-S-OPT, 11/29/2023)

Total Contract Amount: \$34,366,004



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38-S-OPT. SERVICES OPTION (cont'd)

Percent +/- (This Item): 29.13%

Total Percent Change: 100.20%

Original Procurement Method: Intergovernmental Cooperative Purchasing Agreement (ICPA), Prince William County Virginia

MBE/VSBE Participation: 20% / 0%

MBE/VSBE Compliance: 24.82% / 0%

Performance Security: No

Requesting Agency Remarks: The contract provides for a telecommunication system and other information technology services to be used by the incarcerated population. The contract allows the incarcerated population to make local, long distance, debit/prepaid and collect telephone calls. This contract is at no cost and incarcerated persons pay directly for the services from their accounts.

This contract also provides for the ability to access other technology services such as electronic mailing, video conferences, kiosks, and tablets; this will allow the options if desired, to provide expanded services with respect to education, communications, and safety.

The DPSCS negotiated the domestic call rate to 3.2¢ with no additional costs charged. This is one of the lowest rates in the country. The contract provides cost benefits to the State by offering a low domestic per-minute rate, thereby reducing the total cost paid by the incarcerated population and their families to communicate. DPSCS has negotiated flat rates for each service provided; the contractor is not allowed any additional charges, nor does DPSCS receive any revenue from this contract. Although other states receive revenue from the vendor, DPSCS chose to forego that opportunity to obtain the lowest rates possible to better serve the incarcerated population and families.

Fund Source: 100% Non-budgeted

Approp. Code: N/A

Resident Business: No

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION