



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
December 18, 2024**



**SUPPLEMENTAL**

*Contact: John Lloyd 410-230-8886  
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**39-IT-MOD. INFORMATION TECHNOLOGY MODIFICATION  
*State Lottery & Gaming Control Agency***

**Contract ID:** Lottery Central Monitoring and Control System; #2015-01  
ADPICS No.: E75B7400009

**Contract Approved:** DoIT Item 2-IT, 05/10/2017

**Contract Description:** Provide Lottery Central Monitoring and Control System and additional services, including implementation, operation and maintenance of the Central Monitoring and Control System and related systems, sales, marketing, instant ticket inventory and distribution, accounting, terminals, software, and telecommunications network that connects retailers to the primary and the back-up data centers.

**Modification Description:** Extend the contract to allow time to complete the new procurement.

**Award:** Scientific Games International, Inc.; Alpharetta, GA

**Original Contract Term:** 05/25/2017 - 04/04/2025 (w/one 3-year renewal option and one 1-year transition option)

**Modification Term:** 05/05/2025 - 05/02/2027

**Original Contract Amount:** \$217,126,653 NTE

**Modification Amount:** \$106,000,000

**Prior Options/Mods:** \$579,250 (Mod. #1 License to use the James Bond 007 imagery, marks and logos for an Instant Ticket Lottery Game. DGS 61-IT-MOD, 01/08/2020)  
\$910,400 (Mod. #2 License to use the Willy Wonka Golden Ticket imagery, marks and logos for an Instant Ticket Lottery Game. DGS 21-IT-MOD, 01/06/2021)  
\$0 (Mod #3: Amend contractor background process, Delegated Authority - MLGCA 03/01/2022)  
\$0 (Mod #4: Extend contract term to 05/04/2025, Delegated Authority - MLGCA 01/03/2023)



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**39-IT-MOD. INFORMATION TECHNOLOGY MODIFICATION (cont'd)**

\$87,286,055 (Mod. #5: Add funds due to greater sales figures exceeding predicted sales projections. DGS 44-IT-MOD, 07/05/2023)

**Total Contract Amount:** \$411,902,358

**Percent +/- (This Item):** 48.82%

**Total Percent Change:** 89.69%

**Original Procurement Method:** Competitive Sealed Proposals

**MBE/VSBE Participation:** 20.% / 0.5%

**MBE/VSBE Compliance:** 18.69% / 0.32%

**Requesting Agency Remarks:** The solicitation for the new contract has been posted on eMaryland Marketplace Advantage (eMMA) and the proposals were due on November 25, 2024.

This contract provides the Lottery Central System and all associated equipment and services required for the sale of tickets and winning ticket prize validation for all Maryland Lottery games. Extending the contract will allow the MLGCA to continue as a significant revenue source to the State through the sale of Lottery tickets. In Fiscal Year 2024, this contract generated \$699.6 million in profit, and the Lottery was a major financial contributor to 4,400 Lottery retailers Statewide that earned commissions of \$220.2 million.

Scientific Games International, Inc. implemented corrective actions and has continued to expand its MBE spending. Beginning next year, they intend to increase that percentage to over 22% annually. They are also working to increase VSBE spending. They have identified commodity purchases and services they acquire on a recurring basis that will now be provided by VSBE firms. This is expected to increase spending above the 0.5% target before the end of the extension term.

**Fund Source:** 100% Special Funds (Lottery Proceeds)



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**39-IT-MOD. INFORMATION TECHNOLOGY MODIFICATION (cont'd)**

*Appropriation Code:* E75D0001

*Resident Business:* No

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**BOARD OF PUBLIC WORKS**

**THIS ITEM WAS:**

**APPROVED**

**DISAPPROVED**

**DEFERRED**

**WITHDRAWN**

**WITH DISCUSSION**

**WITHOUT DISCUSSION**