



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
April 23, 2025



SUPPLEMENTAL

*Contact: Alison Barry 667-203-9095
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46-S-MOD. SERVICES MODIFICATION
Department of Health

Contract ID: External Quality Review of Maryland Care Organizations; *MDH OPASS 17-15992*

ADPICS No.: COK87654

Contract Approved: DBM 8-S 09/07/2016

Contract Description: Provide external quality review organization services for the HealthChoice Managed Care Organizations (MCO).

Modification Description: Extend the contract to allow additional time for a new contract to be awarded.

Award: Qlarant Quality Solutions, Inc. (formerly Delmarva Foundation);
Easton, MD

Original Contract Term: 10/09/2017 - 09/30/2021

Modification Term: 05/01/2025 - 05/31/2025

Original Contract Amount: \$5,521,866.60

Modification Amount: \$ 145,940.00

Prior Options/Mods: \$516,701.00 (Mod. #1: Add a new HealthChoice MCO, Aetna Health Inc., for receiving the required external quality review services; DBM 8-S-MOD, 09/04/2017)
-\$15,067.85 (Mod. #2: Novation to change name and Reduction to the original contractual unit cost for the Encounter Data Validation (EDV) Protocol
Activity 3 less Qlarant's administrative unit costs for contract Years 3 to 5, Delegated Authority - MDH 12/05/2019)
\$ 23,000.00 (Mod. #3: Extension 10/01/2021 - 10/06/2021; Delegated Authority - MDH, 09/09/2021)
\$1,504,070.29 (Mod. #4 Extension 10/07/2021 - 09/30/2022; DGS 31-S-MOD, 10/06/2021)
\$ 0 Cost (Mod. #5 Extension 10/01/2022 - 10/31/2022 Delegated Authority - MDH 08/22/2022)



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\$1,316,554.24 (Mod. #6 Extend the contract to allow time to complete the new procurement and add an additional one-year renewal option. 11/01/2022 – 10/31/2023, DGS 28-S-MOD, 10/26/2022)

\$1,000.05 (Mod. #7 Correct option amount on DGS 28-S-MOD 10/26/2022. Delegated Authority (MDH, 02/07/2023)

\$1,356,509.88 (exercise option to allow time to complete the new procurement. 11/01/2023 – 10/31/2024, DGS 26-S-OPT, 09/20/2023)

\$27,339.18 (Mod. #8 Add a new protocol review required by CMS Delegated Authority - MDH 07/02/2024)

\$875,636.06 (Mod. #7 Extension 11/01/2024 - 04/30/2025; DGS 28-S-MOD, 10/30/2024)

Total Contract Amount: \$11,270,549.45

Percent +/- (This Item): 2.264%

Total Percent Change: 104.16%

Original Procurement Method: Competitive Sealed Proposals

MBE/VSBE Participation: 25% / 1%

MBE/VSBE Compliance: 33.59% / 1.68%

Performance Security: Yes

Requesting Agency Remarks: MDH anticipates bringing the new contract to the May 7, 2025 BPW meeting for approval.. This modification is to allow sufficient time to award and transition to the new contract. The Maryland Department of Health, Maryland Medicaid Administration, is responsible for ensuring compliance with statutory and regulatory requirements of the Federal Medicaid Program, including all external quality review activities as detailed in 42 C.F.R. 438, Subpart E. These activities include Systems Performance Review, Performance Improvement Projects, Value-Based Purchasing, Early and Periodic Screening, Diagnostic and Treatment (EPSDT) Review, Encounter Data Validation Audit, Consumer Report Card, Network Adequacy/Secret Shopper, Grievance/Appeals/Denials Analysis, and the Annual Technical Report. This contract provides the Department with accurate cost and statistical information that covers the Maryland Medical Assistance Program and various administration initiatives.



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46-S-MOD. SERVICES MODIFICATION (cont'd)

Fund Source: 25% General Funds, 75% Federal Funds

Approp. Code: 32.17.01.03

Resident Business: Yes

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION