



**DEPARTMENT OF GENERAL SERVICES**  
**OFFICE OF STATE PROCUREMENT**  
**ACTION AGENDA**  
**April 23, 2025**

**SUPPLEMENTAL**



*Contact: Erica Stuckey 410-230-3347  
erica.stuckey1@maryland.gov*

**47-S.            SERVICES CONTRACT**  
***Department of Juvenile Services***

**Contract ID:** Physician Services at Select DJS Facilities; 25-MULTI-FS-MS-002  
ADPICS No.: V00B5600041, V00B5600042

**Contract Description:** Comprehensive, developmentally and gender-appropriate medical care by Physicians and Nurse Practitioners for youth under the age of 21 at Functional Area I (Cheltenham Youth Detention Center & Lower Eastern Shore Children's Center), Functional Area II (Victor Cullen Center & Western Maryland Children's Center), and Functional Area III (Baltimore City Juvenile Justice Center). .

**Awards:** Sushila Sheoran; Potomac, MD (Functional Area I & II)  
Alex Mohseni; Marlton, NJ (Functional Area III)

**Contract Term:** 05/08/2025\* - 04/30/2030 (\* Or earlier upon BPW approval)

**Amount:** \$4,573.256.00 (Functional Area I)  
\$1,942,478.00 (Functional Area II)  
\$1,498,819.41 (Functional Area III)  
\$8,014,553.41 Total

**Procurement Method:** Competitive Sealed Proposals

***Proposals:***

**Functional Area I    (Single Proposal Received)**

<b><i>Offerors</i></b>	<b><i>Technical Rankings</i></b>	<b><i>Financial Offers (Rankings)</i></b>	<b><i>Overall Rankings</i></b>
Sushila Sheoran, Potomac MD	1	\$4,573.256.00 (1)	1

*\*Technical ranking and were weighted greater than financial rankings.*



**DEPARTMENT OF GENERAL SERVICES**  
**OFFICE OF STATE PROCUREMENT**  
**ACTION AGENDA**  
**April 23, 2025**



**SUPPLEMENTAL**

**47-S.      SERVICES CONTRACT (cont'd)**

**Functional Area II** *(Single Proposal Received)*

<i><b>Offerors</b></i>	<i><b>Technical Rankings</b></i>	<i><b>Financial Offers (Rankings)</b></i>	<i><b>Overall Rankings</b></i>
Sushila Sheoran, Potomac, MD	1	\$1,942,478.00 (2)	1

*\*Technical ranking and were weighted greater than financial rankings.*

**Functional Area III** *(Single Proposal Received)*

<i><b>Offerors</b></i>	<i><b>Technical Rankings</b></i>	<i><b>Financial Offers (Rankings)</b></i>	<i><b>Overall Rankings</b></i>
Alex Mohseni, Marlton, NJ	1	\$1,498,819.41 (1)	1

*\*Technical ranking and were weighted greater than financial rankings.*

**Living Wage Eligible:**      Yes

**MBE/VSBE Participation:**    0 % / 0%

**Performance Security:**      No

**Hiring Agreement Eligible:** Yes

**Incumbents:**                      Same

**Requesting Agency Remarks:** A notice of the availability of the Request for Proposals (RFP) was advertised on eMaryland Marketplace Advantage (eMMA) November 6, 2024. A total of 150 potential offerors received notification of the solicitation. Six proposals were received and two were determined to be reasonably susceptible of being selected for award. Four proposals were determined to be not reasonably susceptible to being selected for award because they did not demonstrate the organization's capacity to meet the State's minimum qualifications. The recommended offerors Sushila Sheoran and Alex Mohseni were determined to be most advantageous to the State.



**DEPARTMENT OF GENERAL SERVICES**  
**OFFICE OF STATE PROCUREMENT**  
**ACTION AGENDA**  
**April 23, 2025**



**SUPPLEMENTAL**

**47-S. SERVICES CONTRACT (cont'd)**

***Remarks (cont'd):***

Physician Services are critical to the State in order to protect the health of youth in the care and custody of DJS. Through the DJS Somatic Health Division, the Department can protect, promote, and advance the health of all youth under its care. Many youths entering DJS facilities have a common background of adverse childhood experiences and previously unmet medical, dental, and mental health needs. By providing optimal healthcare to youth in DJS facilities, the Department strives to maximize each youth's potential for success. Youth will be seen for preventative, acute, and chronic care, including admission history and physical examinations, sick care, and follow-up visits as needed in the facility health centers. Laboratory, pharmacy, nutritional, psychiatric, and behavioral health services are provided in each facility under separate contracts or by DJS staff. Daily nursing coverage is provided at each facility by registered nurses employed by the Department or nursing agencies seven days per week and 24 hours per day.

The proposed prices were evaluated against historical pricing for similar services, the scope of required coverage across multiple secure facilities, and prevailing market rates for licensed physicians and nurse practitioners. Based on this analysis, the pricing submitted by both vendors is deemed fair and reasonable given the level of expertise required, the complexity of care, and the geographic reach of services.

MBE and VSBE participation were not established for this contract because there were no subcontracting opportunities.

***Fund Source:*** 100% General Funds

***Approp. Code:*** V00 E0102

***Resident Business:*** Yes

***MD Tax Clearance:*** 25-1326-010

**BOARD OF PUBLIC WORKS**

**THIS ITEM WAS:**

**APPROVED**

**DISAPPROVED**

**DEFERRED**

**WITHDRAWN**

**WITH DISCUSSION**

**WITHOUT DISCUSSION**