



**DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
May 7, 2025**



SUPPLEMENTAL

*Contact: Jamaal Turner 410-767-8374
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54-IT. INFORMATION TECHNOLOGY
Department of Transportation, Maryland Transit Administration

Contract ID: Fleetwatch Software License and Maintenance; *BM-25-1003*
ADPICS No.: J05B5600005

Contract Description: Licenses and maintenance of the Fleetwatch System fluid monitoring software which monitors all vehicle fluids.

Award: S&A Systems Inc.; Rockwall, TX

Contract Term: 06/01/2025 - 05/31/2030

Amount: \$792,176.00 NTE

Procurement Method: Sole Source

MBE/VSBE Participation: 0% / 0%

Performance Security: No

Incumbent: Same

Requesting Agency Remarks: The Fleetwatch system captures mileage when the vehicle is in use, resulting in accurate reporting of vehicle mileage. This mileage information is important for proactively engaging in preventative maintenance activities and ensuring efficient usage of the bus fleet. This reporting also allows MTA to track the workload of fuelers, cleaners, and maintainers while meeting Environmental Protection Agency (EPA) compliance requirements for storage and usage of bus fluids.

The Fleetwatch Bus Fuel/Fluids Management system is a proprietary reporting system developed by S&A Systems Inc. Compatibility of equipment, accessories, or replacement parts is of paramount consideration, and changing the infrastructure in this stage of utilization would create an unnecessary administrative and financial burden. The price has been determined to be fair and reasonable based on a comparison to the 2018 contract and the current proposed pricing. There is an increase in the cost of hardware support by 3% and an increase to software support by 8%. The scope of the new contract was expanded to include an additional shop and related vehicle equipment, which increased the overall contract by 83%, but unitized pricing remained the same.



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54-IT. INFORMATION TECHNOLOGY (cont'd)

Agency Remarks (cont'd):

MBE and VSBE participation were not established for this contract because there are no subcontracting opportunities.

Fund Source: 100% Special Funds (Transportation Trust Funds)

Approp. Code: J05H0102

Resident Business: No

MD Tax Clearance: 25-1300-0001

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION