



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
May 7, 2025



SUPPLEMENTAL

*Contact: Samantha Buchanan 443-875-8540
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55-S. SERVICES CONTRACT
Department of Natural Resources

Contract ID: Deep Creek Lake Water Sport Concession; *K00B5600154*
ADPICS No.: K00B5600154

Contract Description: Watersport and snack concessions at Deep Creek Lake State Park in Garrett County.

Award: Everbright Pacific, LLC DBA Wisp Resort; McHenry, MD

Contract Term: 05/22/2025* - 12/31/2025 (**Or earlier upon BPW approval*)

Amount: 17% to Dept. of Natural Resources (Revenue generating contract - *Estimated total value = \$125,000 resulting in a revenue of approximately \$21,250.*)

Procurement Method: Competitive Sealed Bidding (*Single Bid Received*)

Bid:

<i>Bidder</i>	<i>Amount</i>
Everbright Pacific, LLC DBA Wisp Resort, McHenry, MD	17%

Living Wage Eligible: Yes

MBE/VSBE Participation: 0% / 0%

Incumbent: Same

Requesting Agency Remarks: A notice of availability of an Invitation for Bids (IFB) was posted on eMaryland Marketplace Advantage on March 28, 2025 notifying 155 potential vendors and three potential vendors were directly solicited. A single bid was received in response to the IFB. Everbright Pacific, LLC DBA Wisp Resort has been found responsible and its bid responsive. The bid pricing has been confirmed.

To maintain services through the current season, DNR conducted a competitive procurement while drafting a new solicitation with a lengthier duration over several seasons.



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55-S. SERVICES CONTRACT (cont'd)

Agency Remarks (cont'd):

This contract provides boat rental services to more than 640,000 citizens who visit the over 1,800 acres Deep Creek State Park annually. This concession service will provide recreational opportunities and amenities including a snack bar, boat rental, and boat tours, etc. This agreement represents one of many important partnership opportunities that DNR has created in Western Maryland.

Everbright Pacific, LLC DBA Wisp Resort submitted a commission rate bid of 17%, maintaining the firm’s previous bid on the most recent contract serving the park between the 2021 and 2024 seasons. The firm’s bid has been determined to be fair and reasonable.

MBE and VSBE participation was not established for this contract due to the limited subcontracting opportunities. DNR will continue to review potential opportunities when conducting future concessions contracts.

- Fund Source:*** 100% Special Funds (Concession Fees)
- Approp. Code:*** K00A0401
- Resident Business:*** Yes
- MD Tax Clearance:*** 25-1561-1110

BOARD OF PUBLIC WORKS	THIS ITEM WAS:		
APPROVED	DISAPPROVED	DEFERRED	WITHDRAWN
WITH DISCUSSION	WITHOUT DISCUSSION		