



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
June 11, 2025

SUPPLEMENTAL



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56-IT. INFORMATION TECHNOLOGY
Comptroller, Office of Administration and Finance

Contract ID: Digital Economy Discovery Program; E00B5600022, BPM047719
 ADPICS No.: E00B5600022

Contract Description: Provide a solution that can search and review publicly available data from social media, online marketplaces, and similar internet platforms or websites to quantify and provide data assigned to individuals and entities that can be accurately matched with internal COM data to determine non-filers and under-reporters of income.

Award: IVIX Tech Inc.; Lexington, MA (Certified Small Business)

Contract Term: 06/12/2025 - 06/11/2028

Amount: \$9,000,000

Procurement Method: Competitive Sealed Proposals (Single Proposal Received)

Proposals:

<i>Offerors</i>	<i>Technical Rankings</i>	<i>Financial Offers (Rankings)</i>	<i>Overall Rank</i>
IVIX Tech Inc./ Lexington, MA	1	\$9,000,000 (1)	1

**Technical rankings were weighted greater than financial rankings.*

Living Wage Eligible: No

MBE/VSBE Participation: 0% / 0%

Performance Security: No

Incumbent: N/A



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56-IT. INFORMATION TECHNOLOGY (cont'd)

Requesting Agency Remarks: This direct solicitation was emailed to two vendors on December 12, 2024, which were the respondents to an RFI previously conducted to ascertain interest and availability of potential providers. A notice of the availability of the Request for Proposals (RFP) was advertised on eMaryland Marketplace Advantage (eMMA) on December 12, 2024. Proposals were due on January 6, 2025. Due to the limited number of prospective offerors, no designations were required. There were no responses via eMMA. One proposal, from IVIX Tech Inc., was received by the proposal due date of January 6, 2025, and it was deemed reasonably susceptible of being selected for award.

The evaluation committee evaluated and approved IVIX Tech Inc.'s proposal, as their experience and previous work for the State were beneficial in a previous pilot program..

The Comptroller's Office currently utilizes a software solution provided by Voyatek that addresses taxation non-compliance among remote sellers and marketplace facilitators engaging in business with the state of Maryland. This is the most comparable product to IVIX's solution, and it costs \$775,008 per year as a subscription, compared to the one-year price of \$687,500 for one type of leads provided by IVIX's proposal. IVIX will provide an extensive list of lead types, and their price per lead type does not increase during the three proposal years.

Due to the small scope of work, no MBE or VSBE subcontracting opportunities are available.

Fund Source: 100% General Funds

Approp. Code: A0501

Resident Business: No

MD Tax Clearance: 25-1616-1100

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION