



**DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
August 27, 2025**

SUPPLEMENTAL



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**70-IT-MOD. INFORMATION TECHNOLOGY MODIFICATION
*Department of Health, Office of Enterprise Technology***

Contract ID: TierPoint Maryland Data Center; MDH/ OPASS 20-18842
ADPICS No.: F50B5400007

Contract Approved: DoIT 23-IT, 09/02/2020

Contract Description: MDH Data Center Colocation Hosting contract with TierPoint Maryland Tierpoint BWI and Tierpoint TX for MDH new primary and disaster recovery MDH Datacenters

Modification Description: Extend the contract to allow time to finalize a new replacement contract.

Award: TierPoint Maryland, LLC; Baltimore, MD

Contract Term: 08/01/2020 - 07/31/2025

Modification Term: 09/01/2025 - 12/31/2025

Original Amount: \$2,550,530.00

Modification Amount: \$ 201,158.92

Prior Options/Mods: \$50,000 (Modification #1 Extension 08/01/2025 - 08/31/2025
Delegated Authority - DGS, 06/26/2025)

Total Contract Amount: \$2,801,688.92

Percent +/- (This Item): 7.89 %

Total Percent Change: 9.85%

Original Procurement Method: Sole Source

MBE/VSBE Participation: 0% / 0%

MBE/VSBE Compliance: 0% / 0%



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70-IT-MOD. INFORMATION TECHNOLOGY MODIFICATION (cont'd)

Requesting Agency Remarks: Contract provides MDH Datacenter hosting, electrical, security and environmental services at Tierpoint BWI and Tierpoint TX for the MDH primary and disaster recovery MDH Datacenters. TierPoint is the only facility available which possesses the required NetworkMaryland connectivity to provide these services. This information was confirmed by DoIT, who, along with other State agencies, has also utilized Sole Source Procurements for these same services. In 2020 MDH was directed by the Department of Information Technology (DoIT) to procure hosting at the TierPoint facility as part of a multi-agency relocation of agencies from the Baltimore State Center facility. MDH procured Tierpoint hosting services under a sole source five-year contract, which is very similar to the services already procured by the MD Department of Information Technology (DoIT) and the Maryland Comptroller via sole source vehicle.

TierPoint's Baltimore/BWI facilities are among the largest aggregation points for the State's private fiber network. Multiple agencies, including DoIT and the Comptroller, already operate in these facilities making them strategic hubs.

MDH received a quote from Tierpoint March 27th for a five-year renewal of hosting services, which is being used to create a new Tierpoint sole source replacement contract. A contract extension of the current Tierpoint hosting contract is necessary to allow time to process a new Tierpoint Sole Source contract. MDH reviewed proposed services and costs, newly added products for managed backup and recovery services, and addressed Tierpoint's concerns about current and future increase in electric surcharge costs for hosting MDH data center. The replacement contract is expected to be submitted to BPW in time for December 2025 BPW.

MBE and VSBE participation was not established for this contract because there are no subcontracting opportunities.

Fund Source: 100% General Funds

Approp. Code: 32.17.01.02

Resident Business: No

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION