



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
December 18, 2024**



**SUPPLEMENTAL**

**REVISED**

*Contact: Alison Barry 667-203-9095  
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**A1-EX. EXPEDITED PROCUREMENT REPORT  
*Office of Health Care Quality***

**Contract ID:** Nurse Surveyors OCMP# 25-24632; eMMA CTR# 020226

**Expedited Procurement Approval:** 6/5/2024 (DGS Agenda 95-EX)

**Contract Description:** MDH is seeking Surveyor Minimum Qualifications Test (SMQT) long-term care certified surveyors to conduct on-site complaint surveys at multiple facilities statewide in accordance with 42 CFR Part 488 and all State and federal regulations for Medicare-certified and State-licensed long-term care facilities over a one (1)-year base period with two (2) one (1)-year options.

**Contract Type:** Services Contract

**Awards:** A&M Financial, LLC; Bowie MD  
CertiSurv, LLC; Columbia TN

**Date of Award:** 10/7/20/24

**Term:** 10/1/2024 - 6/30/2025 (w/two 1-year renewal options)  
[...]

**Amounts:** A&M Financial LLC: \$1,991,493.84 (Base Term)  
\$2,894,528.00 (Renewal Option #1)  
\$2,927,870.40 (Renewal Option #2)  
\$7,813,892.24 Total

CertiSurv LLC: \$3,586,800.00 (Base Term)  
\$5,241,600.00 (Renewal Option #1)  
\$5,408,000.00 (Renewal Option #2)  
\$14,236,400.00 Total

<i>Bidders</i>	<i>Amount</i>
A&M Financial; LLC, Bowie, MD	\$7,813,892.24
CertiSurv, LLC; Columbia, TN	\$14,236,400.00



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***Office of Health Care Quality***

***Vendors solicited:*** See Attachment #1

***MBE / VSBE Participation:*** 0% / 0%

***Agency Remarks:*** A notice of the availability of the Expedited Invitation for Bid (EIFB) was advertised on eMaryland Marketplace Advantage (eMMA) on July 24, 2024. A total of 8 vendors were directly solicited. A pre-bid conference was held on July 31, 2024, five vendors attended. The EIFB closed on August 7, 2024. Three bids were received and two were determined to be reasonably susceptible of being selected for award. One offeror's proposal form was not completed correctly and did not have the required SMQT certification. A&M Financial, LLC has provided continuous temporary staffing solutions for a decade in Maryland and beyond. They have worked with Federal government contracting agencies, businesses, the private sector, educational institutions, and more. The goal is to provide a simple, fast turn-around method for providing quality personnel and efficient absence management. CertiSurv, LLC began operations in August 2019. CertiSurv, LLC has conducted over 1,400 surveys in the past two years. CertiSurv, LLC has a long history of working with CMS, state agencies, and healthcare providers.

The Maryland Department of Health (MDH) Office of Health Care Quality (OHCQ) issues State licenses that authorize forty-seven (47) types of healthcare facilities and community-based programs to do business in Maryland. On behalf of the Secretary of the U.S. Department of Health & Human Services, OHCQ conducts certification, recertification, and Clinical Laboratory Improvement Amendments (CLIA) activities. The Social Security Act mandates the establishment of minimum federal health and safety and CLIA standards that must be met by providers and suppliers to participate in the Medicare and Medicaid programs. Based on outcomes from certification surveys, OHCQ makes recommendations regarding the certification of a provider or supplier to the Centers for Medicare & Medicaid Services (CMS). Once certified, a provider or supplier may participate in and seek reimbursement from Medicare and Medicaid for services rendered to beneficiaries.

No MBE/VSBE participation was included due to a lack of certified MBE/VSBE vendors that met the qualifications in the solicitation.

***Resident Business:*** No/No

***Tax Clearance:*** 24-3599-1100 A&M Financial, LLC  
24-3600-0000 CertiSurv, LLC



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**ATTACHMENT I**

<i>Vendors Solicited</i>	<i>Response</i>
Shore Staffing, Inc.; Easton, MD	No Response
Copeland and Conner Staffing; Lawrence, KS	No Response
Worldwide Traveling Staffing, LTD; Tonawanda, NY	No Response
Certisurv, LLC; Columbia, TN	Proposal Received
WellCentric DC; Washington, DC	No Response
Prolink Healthcare; Cincinnati, OH	No Response
Infojini Consulting, Inc.; Jersey City, NJ	No Response
A&M Financial, LLC; Bowie, MD	Proposal Received

**BOARD OF PUBLIC WORKS ACTION:**

**THIS REPORT WAS:**

**ACCEPTED**

**REMANDED**

**WITH DISCUSSION**

**WITHOUT DISCUSSION**