



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
August 7, 2024**



**SUPPLEMENTAL**

**REVISED**

*Contact: Christina Kuminski 410-767-4787  
christina.kuminski@maryland.gov*

**A1-EX. EXPEDITED PROCUREMENT REPORT  
*Department of Budget and Management, Employee Benefits Division***

**Contract ID:** Medicare Prescription Drug Exchange and HRA services for the State of Maryland’s Medicare Retirees; eMMA CTR# 019051  
ADPICS No. F10B4600020

**Expedited Procurement Approval:** 1/31/2024 (DGS Agenda A1-EX)

**Contract Description:** The purpose of this contract is to administer an exchange and Health Reimbursement Arrangement (HRA) anticipated to begin for the Calendar Year (CY) 2025 Plan Year, which requires a “Start-Up Period” for the fall open enrollment period for CY 2025 Plan Year.

**Contract Type:** Indefinite Quantity Contract with Fixed Unit Prices

**Awardee:** Extend Health, LLC, a WTW Company; Draper, UT

**Date of Award:** 7/25/2024

**Term:** 7/25/2024 – 7/24/2029 with two 2-year renewal options. Plus the start-up period, final transition, and run-out period.

**Amount:** \$8,430,000

**Vendors solicited:** *See Attachment I*

**MBE / VSBE Participation:** 8% / 0%

**Agency Remarks:** The Department of Budget and Management (the “Department” or “DBM”) requests acceptance of this report of the Expedited Procurement contract for the Medicare Prescription Drug Exchange and HRA services for the State of Maryland’s Medicare Retirees pursuant to Maryland State Finance & Procurement Article (SFP) § 13-108 (d)(1) to Extend Health, LLC, a WTW Company.



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
August 7, 2024**



**SUPPLEMENTAL  
REVISED**

**A1-EX. EXPEDITED PROCUREMENT REPORT (cont'd)**

**Remarks (cont'd):**

A notice of the availability of the Expedited Request for Proposals (ERFP) was advertised on eMaryland Marketplace Advantage (eMMA) on February 23, 2024. The agency understood there to be a limited number of vendors that could meet the requirements of the program. A total of 47 potential contractors were solicited. A pre-proposal conference was held on March 6, 2024, where representatives from six vendors attended. The ERFP closed on March 25, 2024. One proposal was received and was determined to be reasonably susceptible of being selected for award. WTW's Medicare exchange is the oldest and largest Medicare exchange supporting more than 750 employers including 125 public sector clients. Since 2006, they have completed more than 1,200 unique implementations, supporting nearly 2.5 million retirees through their transition to the individual marketplace. Their comprehensive solution combines retiree healthcare experience, personalized high-touch decision support as well as on-line decision support tools to help the State's retirees confidently enroll in new individual coverage based on their unique needs.

**Resident Business:** No

**Tax Clearance:** 24-2211-0110

<b>BOARD OF PUBLIC WORKS ACTION</b>		<b>THIS ITEM WAS:</b>	
<b>APPROVED</b>	<b>DISAPPROVED</b>	<b>DEFERRED</b>	<b>WITHDRAWN</b>
<b>WITH DISCUSSION</b>		<b>WITHOUT DISCUSSION</b>	



DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
August 7, 2024



**SUPPLEMENTAL**

**REVISED**

**A1-EX. EXPEDITED PROCUREMENT REPORT (cont'd)**  
**ATTACHMENT I**

<b><i>Vendors Solicited</i></b>	<b><i>Response</i></b>
MEIER-BRAKENBERG GMBH & CO. KG	No Response
AB HEALTH GROUP	No Response
A MARIE FUNDRAISING & DEVELOPMENT CONSULTING	No Response
MILLIMAN, INC	No Response
5FORWARD INC	No Response
A.G. HOFFMAN LLC	No Response
BRAND SOLUTIONS LLC	No Response
LOCUMS, INC.	No Response
A1 MEDICAL BILLING SERVICE	No Response
UNITED HEALTHCARE INS CO	No Response
UNITED HEALTHCARE OF THE MID- ATLANTIC INC	No Response
UNITED HEALTHCARE INSURANCE CO	No Response
A BRIGHTER DAY BEHAVIORAL HEALTH	No Response
A GOOD NEIGHBOR, INC.	No Response
CAMILLE ROSE BASH PHD	No Response
365 TECH HUB LLC	No Response
HARBOUR HEALTHCARE SERVICES	No Response
MIKE & ZACK LLC	No Response
24HOURNURSE LLC	No Response
24RN	No Response
3SIXTY HOLDINGS LLC	No Response
MODTECH CORP.	No Response
FERVENT CARE LLC	No Response
A GEM OF JOY ABA	No Response



**DEPARTMENT OF GENERAL SERVICES**  
**OFFICE OF STATE PROCUREMENT**  
**ACTION AGENDA**  
**August 7, 2024**



**SUPPLEMENTAL**

**REVISED**

**A1-EX. EXPEDITED PROCUREMENT REPORT (cont'd)**  
**ATTACHMENT I (cont'd)**

<b>Vendors Solicited</b>	<b>Response</b>
2KD, LLC	No Response
1ST SELF CONSULTING	No Response
AARON ASSOCIATES	No Response
MD REALTY LC	No Response
A WARM EMBRACE CARE HOME	No Response
MOGOLD GLOBAL TECHNOLOGIES	No Response
3 R HEALTH CARE PRODUCTS	No Response
MESE TRAINING AND CONSULTING LLC	No Response
HEALTHINFORMA STRATEGIES LLC	No Response
RETIREEFIRST	No Response
VIA BENEFITS, DBA EXTEND HEALTH, LLC A WTW COMPANY	Proposal Received
APTIA INSURANCE SERVICES GROUP, LLC	No Response
DEB JAMES: EMPOWERING DEMENTIA CARE JOURNEY®	No Response
ALIGHT SOLUTIONS	No Response
A MORTON THOMAS & ASSOCIATES INC	No Response
8 ENTERPRISE	No Response
2SDAY INTERNATIONAL LLC	No Response
A2Z ENTERPRISE SERVICES	No Response
UNITED HEALTHCARE SERVICES INC	No Response
3ELEMENTS COUNSELING, LLC	No Response
A RADIANT LIFE	No Response
A SQUARE GROUP LLC	No Response
MTX GROUP INC.	No Response
20/20 GENE SYSTEMS INC	No Response